

Clarke Farms

Sales Statistics and Trends

as of 06/01/2012



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Grade: S **101**

	YE 5/31/12	YE 5/31/11	% Δ	QE 5/31/12	QE 2/28/12	% Δ	Active	Pending	U/C
# of Solds (Count)	80	72	11.1%	16	13	23.1%	16	3	18
Avg Total DOM	77	116	-33.6%	58	156	-62.8%	28	87	72
Median Total DOM	28	78	-64.1%	18	139	-87.1%	20	71	32
Months of Inventory	3.00								
Median Orig List Price	235,500	244,900	-3.8%	239,900	225,000	6.6%			
Median List Price	230,000	234,400	-1.9%	239,900	225,000	6.6%	295,000	180,000	244,900
Average Sold Price	241,628	239,813	0.8%	256,959	232,877	10.3%			
Median Sold Price	231,000	231,000	0.0%	237,450	224,900	5.6%			
Average Net Sold Price	236,965	237,052	0.0%	254,813	218,068	16.9%			
Median Net Sold Price	227,500	224,430	1.4%	237,000	219,900	7.8%			
List to Net Sold Price	-1.10%	-4.44%		-1.22%	-2.32%				
Sold to Net Sold Price	-1.54%	-2.93%		-0.19%	-2.27%				

% Change	% Δ
Days on Market	DOM
Neutral Market	

Strong Sellers Market	
Medium Sellers Market	
Weak Sellers Market	

Weak Buyers Market	
Medium Buyers Market	
Strong Buyers Market	

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