Preston Hill

Sales Statistics and Trends

as of 06/01/2012



Dave Sachleben

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Grade: S 42

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	YE 5/31/12	YE 5/31/11	% △	QE 5/31/12	QE 2/28/12	% △	Active	Pending	U/C
# of Solds (Count)	6	14	-57.1%	2	1	100.0%	0	0	3
Avg Total DOM	155	45	244.4%	303	146	107.5%			75
Median Total DOM	89	29	206.9%	303	146	107.5%			49
Months of Inventory	0								
	244450	242 400	0.00/	202.200	200 000	24.00/			222 222
Median Orig List Price	314,450	342,400	-8.2%	292,200	389,000	-24.9%			320,000
Median List Price	299,900	331,000	-9.4%	279,750	299,900	-6.7%			320,000
Average Sold Price	304,033	318,046	-4.4%	277,000	299,900	-7.6%			
Median Sold Price	299,900	325,000	-7.7%	277,000	299,900	-7.6%			
Average Net Sold Price	297,333	315,412	-5.7%	272,733	270,000	1.0%			
Median Net Sold Price	293,000	324,000	-9.6%	272,733	270,000	1.0%			
List to Net Sold Price	-2.35%	-2.16%		-2.57%	-11.07%				
Sold to Net Sold Price	-2.35%	-0.31%		-1.56%	-11.07%				

% Change	% △			
Days on Market	DOM			
Neutral Market				

Strong Sellers Market
Medium Sellers Market
Weak Sellers Market

Weak Buyers Market

Medium Buyers Market

Strong Buyers Market

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Updated on 6/1/2012, Source: Key Home Team Analysis, MetroList