

Stonegate

Sales Statistics and Trends

as of 06/01/2012



Dave Sachleben

Dsachleben@aol.com

(303) 909-0545

Grade: S **115**

	YE 5/31/12	YE 5/31/11	% Δ	QE 5/31/12	QE 2/28/12	% Δ	Active	Pending	U/C
# of Solds (Count)	134	129	3.9%	43	19	126.3%	37	6	22
Avg Total DOM	79	94	-16.0%	44	73	-39.7%	76	194	80
Median Total DOM	40	67	-40.3%	15	57	-73.7%	36	118	25
Months of Inventory	2.58								
Median Orig List Price	323,000	316,000	2.2%	324,000	330,000	-1.8%			
Median List Price	314,950	300,000	5.0%	322,000	319,900	0.7%	339,900	292,000	310,000
Average Sold Price	321,374	308,213	4.3%	332,103	326,281	1.8%			
Median Sold Price	310,947	302,000	3.0%	316,900	311,895	1.6%			
Average Net Sold Price	319,007	305,351	4.5%	329,583	324,539	1.6%			
Median Net Sold Price	308,500	299,000	3.2%	316,400	310,000	2.1%			
List to Net Sold Price	-2.09%	-0.33%		-1.77%					
Sold to Net Sold Price	-0.79%	-1.00%		-0.16%	-0.61%				

% Change	% Δ
Days on Market	DOM
Neutral Market	

Strong Sellers Market	
Medium Sellers Market	
Weak Sellers Market	

Weak Buyers Market	
Medium Buyers Market	
Strong Buyers Market	

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