

Stroh Ranch

Sales Statistics and Trends

as of 06/01/2012



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Grade: S **183**

	YE 5/31/12	YE 5/31/11	% Δ	QE 5/31/12	QE 2/28/12	% Δ	Active	Pending	U/C
# of Solds (Count)	68	79	-13.9%	22	16	37.5%	9	2	17
Avg Total DOM	76	88	-13.6%	63	85	-25.9%	8	208	31
Median Total DOM	48	59	-18.6%	20	88	-77.3%	8	393	17
Months of Inventory	1.23								
Median Orig List Price	242,950	240,000	1.2%	248,950	254,900	-2.3%			
Median List Price	241,500	235,900	2.4%	247,500	254,900	-2.9%	275,000	325,000	283,900
Average Sold Price	244,029	234,737	4.0%	250,532	254,426	-1.5%			
Median Sold Price	239,950	229,000	4.8%	240,000	253,649	-5.4%			
Average Net Sold Price	241,296	232,297	3.9%	247,350	251,840	-1.8%			
Median Net Sold Price	239,950	226,000	6.2%	240,000	249,865	-3.9%			
List to Net Sold Price	-0.65%	-4.38%		-3.13%	-2.02%				
Sold to Net Sold Price	0.00%	-1.33%		0.00%	-1.51%				

% Change	% Δ
Days on Market	DOM
Neutral Market	

Strong Sellers Market	
Medium Sellers Market	
Weak Sellers Market	

Weak Buyers Market	
Medium Buyers Market	
Strong Buyers Market	

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